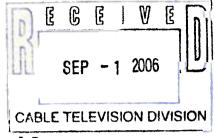
Selectboard Office 12 Athol Road Warwick, MA

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Wednesday, August 30, 2006

Andrea Nixon, Clerk Cable Television Division One South Station Boston, MA 02110



RE: CTV 06-1 - Petition of Verizon New England, Inc.

Dear Ms. Nixon:

The Selectboard of the Town of Warwick strongly supports the letter to you dated August 16, 2006, from the Shute sbury - Leverett Broadband Committee opposing Verizon's petition to shorten the time period of the required franchise negotiation process.

The Town of Warwick is one of the Pioneer valley communities reference in the Shutesbury - Leverett Broadband Committee's letter. Warwick has no broadband or high speed internet, and is plagued with poor quality voice service.

We would urge you to make provision of DSL and the upgrade of voice service for all under served communities a requirement for consideration of any changes in the franchise negotiation process. A copy of the Shutesbury - Leverett Broadband Committee's letter is attached. The Town of Warwick appreciates your consideration of our concerns.

Sincerely,

ohn F. Columbus

Town Coordinator

CC: Senator Stephen Brewer

Representative Christopher Donelan

Warwick Selectboard

Aron P. Goldman, Shutesbury - Leverett Broadband Committee

Jessica Atwood, Franklin Regional Council of Governments

Congressman John Olver

Shutesbury-Leverett Broadband Committee Wendell Broadband Committee c/o Shutesbury Town Hall Shutesbury, MA 01072

August 16, 2006

Ms. Andrea Nixon, Clerk Cable Television Division One South Station Boston, Massachusetts 02110

Re: CTV 06-1 - Petition of Verizon New England, Inc.

Dear Ms. Nixon:

I am writing on behalf of the towns of Shutesbury, Leverett, and Wendell to express our vehement objection to Verizon's petition to shorten the time period of the required franchise negotiation process.

As you know, Verizon has been pushing in many states, and at the federal level, for "regulatory relief," claiming that their ability to deploy next generation technology (i.e., fiber-to-the-premises, or "FIOS"), depends on it. In fact, Verizon has a long history of making regulatory demands in exchange for promises of services deployments and infrastructure upgrades that never materialize. That's how Verizon became the complacent and unresponsive monopoly it is today.

Verizon has cherry-picked a few wealthy towns for its "next-generation" services and gotten disproportionate amounts of positive press for it. But while Verizon's new technology deployments are being heralded, thirty towns in the Pioneer Valley alone still have no prospect of receiving the "last-generation" technology from Verizon, and are thus relegated to 56K dial-up modems (remember those?) and very unreliable and poor quality voice service.

Logically, one would expect towns that already have a cable TV provider and at least one broadband Internet option to oppose this petition in order to preserve a fair franchise process and a competitive marketplace. In turn, you would expect unserved towns like Shutesbury, Leverett, and Wendell to not worry so much about competition and instead offer incentives to Verizon (such as this petition amounts to) to fill in its current telecom infrastructure vacuum.

In fact, we would eagerly support Verizon's petition if we thought there was even a chance this incentive would prompt them to deploy the last generation technology (i.e., DSL) here. And if we are ever given a reason to believe Verizon might provide those upgrades, we would wholeheartedly support such incentives. But given Verizon's track record, and the total lack of responsiveness our substantial efforts have been met with thus far, it would be foolish to consider Verizon's latest claims credible.

Verizon should not get any more advantages until it starts serving its customers. Plain and simple.

Finally, Verizon has had a lot of success lobbying for more favorable franchising terms across the country (seducing consumers, regulators, and politicians with the prospect of triple-play fiber-to-the-premises technology and constructing false grassroots movements like "Consumers for Cable Choice" and "Keep it Local NJ"). And many in the industry expect Verizon to win similar concessions in the near future from the FCC that would pre-empt state laws and uniformly augment Verizon's market influence nationally. Given this backdrop, this petition itself may be less consequential, but forcing Verizon to serve its customers is now more important than ever. Based on the comments that DTE has already received, there is an unambiguous consensus, among small towns and cities alike, that this petition is without merit. It is our hope that DTE will use this opportunity to take a strong stand on behalf of consumers, and in favor of a truly competitive marketplace and a fair franchising procedure.

Thank you for your time and consideration.

Sincerely,

Aron P. Goldman, Chair Shutesbury-Leverett Broadband Committee

## CC:

- 1. Lisa Hoag, Chair, Wendell Broadband Committee, Wendell, MA 01379
- 2. Becky Torres, Chair; Shutesbury Select Board, Town Hall, Shutesbury, MA 01072
- 3. Fenna Lee Bonsignore, Chair, Leverett Select Board, Liverett Town Hall, Leverett, MA
- 4. Ted Lewis, Chair, Wendell Select Board, Wendell Town Hall, Wendell, MA 01379
- 5. Jessica Atwood, Economic Development Planner, Pioneer Valley Connect, Franklin Regional Council of Governments, www.pioneervalleyconnect.org
- 6. Congressman John Olver, c/o Kristin Wood, 57 Suffolk Street Suite 310 Holyoke, MA 01040, kristin.wood@mail.house.gov, 413-532-7010
- 7. Rep. Steve Kulik, c/o Bill Tone, The State House, Rm 279, Boston, MA 02133, (413) 772-2727, Tel: (978) 575-0223
- Sen. Stan Rosenberg, c/o Mary Jane Bacon, 1 Prince Street
  Northampton, MA 01060, (413) 587-6259, The State House, Boston, MA 02133-1053, (617) 722-1532
- 9. State Senators Marc Pacheco and Michael Morrissey, c/o Joint Committee on Telecommunications, Utilities and Energy